1. **Course Information:**

1.1 Class Location and Time:
   Online, Asynchronous

1.2 Contact Information:
   Instructor: Philip King
   Office: SSC 4404
   Office Hours: Online through Piazza
   Phone: 519-661-2111 x81461
   Email: ptking@uwo.ca

   DAN Department of Management & Organizational Studies strives at all times to provide accessibility to all faculty, staff, students and visitors in a way that respects the dignity and independence of people with disabilities. Please contact the course instructor if you require material in an alternate format or if you require any other arrangements to make this course more accessible to you. You may also wish to contact Services for Students with Disabilities (SSD) at 519-661-2147 for any specific question regarding an accommodation.

   More information about “Accessibility at Western” is available at: [http://accessibility.uwo.ca](http://accessibility.uwo.ca)

2. **Calendar Description**

2.1 Course Description:
   This course provides a general overview of the law of contracts in Canada. In addition to considering the substantive rules of the law of contracts, students will be encouraged to think about the law theoretically and critically.

   Prerequisite(s): MOS 2275A/B and enrolment in 3rd or 4th year of BMOS.

2.2 Senate Regulations
   Senate Regulations state, “unless you have either the requisites for this course or written special permission from your Dean to enroll in it, you will be removed from this course and it will be deleted from your record. This decision may not be appealed. You will receive no adjustment to your fees in the event that you are dropped from a course for failing to have the necessary prerequisites.”

   This regulation is in regard to the COURSES required.

   **Students not in BMOS are permitted to enroll in up to 1.0 MOS courses,** per the Academic Timetable.

3. **Textbook**

   *Introduction to Contracts, 4th Edition*, by MacDougall, Bruce
   Available at LexisNexis online store.
4. Course Objectives and Format
The DAN Department of Management and Organizational Studies as a whole draws upon an evidence-based management approach. Evidence-based management is the systematic process of gathering evidence from multiple sources, critically appraising the evidence, and using that evidence in making and evaluating management decisions to improve organizational performance.

4.1 Course objectives
To provide students with a general overview of contract law in Canada, with a particular emphasis on commercial contracts. In addition to considering the substantive rules of the law of contracts, students will be encouraged to think about the law theoretically and critically.

4.2 Course format
This course will be taught entirely online in asynchronous format.

5. Learning Outcomes
Upon successful completion of this course, students will be able to:

• Describe the substantive rules of law as they apply to contracts
• Identify the elements of a typical business contract
• Apply the basic legal principles of the common law to contract law situations
• Discuss the prevailing theories and justifications for the law of contracts
• Analyze and solve basic contract law problems

6. Evaluation
Midterm Exam #1 – During week of February 8 (date/time TBD) = 33.3%
Midterm Exam #2 – During week of March 15 (date/time TBD) = 33.3%
Final Exam - During examination period scheduled by the Registrar = 33.3%
Total = 100%

Exams are online using ProctorTrack and the OWL Tests and Quizzes Tool.

Exams will consist of multiple choice, true/false and fill in the blank questions.

Students are responsible for material covered in the lectures as well as the assigned chapters/sections in the textbook.

Students are REQUIRED TO COMPLETE ALL COMPONENTS of this course. There are no exceptions to this. Extra assignments to improve grades will NOT be allowed.

Grades will not be adjusted on the basis of need. It is important to monitor your performance in the course. Remember: You are responsible for your grades in this course.

The DAN Department has a grade policy which states that for courses in the 3xxx range, the class average must fall between 70% and 77% for all sections of a course taught by the same instructor. In very exceptional circumstances only, class averages outside this range may be approved by the Undergraduate Chair or Chair. Class averages are not grounds for appeal.

7. Lecture and Examination Schedule
See Schedule on OWL.
8. **Student Responsibilities**

Students should familiarize themselves with Western University Senate Regulations, please see:
http://www.uwo.ca/univsec/academic_policies/index.html.

Material covered in lectures will not always be the same as material covered in the textbook. These two sources should be viewed as complimentary and not redundant. As such, students who want to do well in this course are **strongly encouraged** to attend lectures on a regular basis. Please note that the instructor will not be providing copies of lectures notes or overheads. Therefore, if you miss a lecture, you should try to obtain this material from another student.

8.1 **Respect**

Please act respectfully at all times towards the Professor and your fellow students. Acting respectfully provides a better learning experience for everyone.

Feel free to disagree, but do it respectfully. Be kind.

Remember that everything you post online is permanent, even if you delete it later.

8.2 **No Recording of Classes**

Students are **NOT** permitted to record any portion of a class or lecture, audio or video, without the prior written permission of the professor. Recording lectures or classes without permission is an academic offence.

8.3 **Copyright Notice**

Lectures and course materials, including power point presentations, outlines, and similar materials, are protected by copyright. You may take notes and make copies of course materials for your own educational use. You may **not** record lectures, reproduce (or allow others to reproduce), post or distribute lecture notes, wiki material, and other course materials publicly and/or for commercial purposes without my written consent.

9. **Exam Policies**

- Have your student identification ready.
- Nothing is to be on your desk during an exam, except your computer and any approved materials.
- No other browsers or programs may be open while an exam is in progress.
- Students may be required to use ProctorTrack or other proctoring software.
- To ensure fairness to all students, questions will not be answered during exams.

10. **Piazza**

Piazza will be used for all course related questions. Students should post **all** course-related questions on Piazza, with one post per question.

The Piazza class page can be found at: piazza.com/uwo.ca/fall2020/mos2275a

11. **E-mail Policies**

The following policies apply to all emails between students and the Professor.

11.1 **UWO.CA Email Addresses Only**

For privacy reasons, students must use only their Western email accounts to contact the Professor. The Professor will not respond to emails from non-uwo.ca addresses (e.g. hotmail.com, gmail.com, etc.).
11.2 Subject Line Must Include Course and Section Number
The subject line of emails must contain the name or number of the course and the section number in which you are enrolled. The Professor teaches different courses and sections and cannot properly respond to questions if he does not know which course or section you are enrolled in.

Please also include your student number in your email signature.

11.3 Acceptable Emails
- asking to set up an appointment
- notification of illness or other special circumstances
- providing constructive comments or feedback about the course

11.4 Unacceptable Emails
- questions regarding course content (use Piazza instead)
- questions that may be answered on OWL or on the course outline
- asking when grades will be posted
- asking what grade a student received
- asking where or when an exam is scheduled
- asking what material will be covered on an exam
- requests for grade increases, extra assignments, or reweighting of course components

12. Grade Fairness
Fairness requires that all students be treated equally and be evaluated using the criteria set out in this course outline. The evaluation criteria are based on actual achievement and not on how hard a student has tried.

Claims by students of an excellent academic history, good attendance record, need to obtain or maintain a scholarship, desire to be admitted to Ivey or graduate school, or other personal issues, cannot be used to justify a higher grade in the course or a reweighting of course components. There is no extra work or assignments available for extra credit or to “make up” for a course component that was missed or performed poorly.

13. Posting of Grades
Midterm exam grades will be posted on OWL once the grades are available. Final exam grades and final course grades are not posted on OWL and are available once they have been posted by the Registrar under “Academic Summary” at the Student Centre website.

14. University Policy Regarding Illness
14.1 Illness
For details on University Policy and student responsibilities go to:
https://www.uwo.ca/univsec/pdf/academic_policies/appeals/Academic_Consideration_for_absences.pdf

The current Illness Policy is available here (subject to change):
https://dan.uwo.ca/undergraduate/course_information/IllnessPolicy.pdf

14.2 Make Up Examinations
The student must write a make-up exam if the regularly scheduled exam is missed for reasons for which adequate documentation is received by the instructor (this documentation must be supplied by the Academic Counseling office).
The date and time of the make-up examination will be set by the instructor, who will communicate the date to the student.

If a student is unable to meet the scheduled make-up as agreed, then the student is responsible for obtaining new accommodations from Academic Counselling, and seeking a new make-up date with the instructor within a reasonable time frame.

15. University Policy on Cheating and Academic Misconduct
Students are responsible for understanding the nature of and avoiding the occurrence of plagiarism and other academic offenses. Students are urged to read the section on Scholastic Offenses in the Academic Calendar. Note that such offenses include plagiarism, cheating on an examination, submitting false or fraudulent assignments or credentials, impersonating a candidate, or submitting for credit in any course without the knowledge and approval of the instructor to whom it is submitted, any academic work for which credit has previously been obtained or is being sought in another course in the University or elsewhere. If you are in doubt about whether what you are doing is inappropriate, consult your instructor. A claim that "you didn't know it was wrong" will not be accepted as an excuse.

A copy of guidelines about how to avoid cheating can be obtained from the office of the Ombudsperson, Room 3135 WSSB, (519) 661-3573, ombuds@uwo.ca.

Cheating on exams will not be tolerated; students are referred to the university policy on scholastic offenses. Looking at the test of another student, allowing another student to view your exam, or obtaining information about a test in advance are all examples of cheating.

Students found cheating will receive a zero (0%) on that exam. A number of safeguards will be employed to discourage cheating. For example, examination supervisors (proctors) of the tests may ask students to move to another seat during the exam, cover their paper, avert their eyes from other students' papers, remove baseball caps, etc. This is not meant as a personal affront nor as an accusation of cheating, rather as vigilant attempts at proctoring.

The penalties for a student guilty of a scholastic offense include refusal of a passing grade in the assignment, refusal of a passing grade in the course, suspension from the University, and expulsion from the University.

16. Procedures for Appealing Academic Evaluations
1. In the first instance, all appeals of a grade must be made to the course instructor (informal consultation).
2. If the student is not satisfied with the decision of the course instructor, a written appeal must be sent to the Undergraduate Chair: Student Affairs of the Department of Management and Organizational Studies.
3. If the response of the Undergraduate Chair is considered unsatisfactory to the student, he/she may then appeal to the Dean of the Faculty in which the course of program was taken.
4. Only after receiving a final decision from the Dean may a student appeal to the Senate Review Board Academic. A Guide to Appeals is available from the Ombudsperson's Office.

17. Support Services
17.1 Support Services
The Registrar’s office can be accessed for Student Support Services at http://www.registrar.uwo.ca
Student Support Services (including the services provided by the USC listed here) can be reached at: http://westernusc.ca/your-services/
Student Development Services can be reached at: http://www.sdc.uwo.ca/
Students who are in emotional/mental distress should refer to Health and Wellness at Western University: https://www.uwo.ca/health/ for a complete list of options about how to obtain help.

17.2 Academic Concerns.
If you are in academic difficulty, it is strongly recommended that you see your academic counsellor.