1. **Course Information:**

1.1 **Class Location and Time:**
Distance Studies/Online

1.2 **Contact Information:**
Instructor: Dr. Diana Mok  
Office: SSC 4426  
Office Hours: Tuesdays 2:30–4:30pm available on Zoom  
Phone: 661-2111 x86368  
Email: dmok3@uwo.ca

DAN Department of Management & Organizational Studies strives at all times to provide accessibility to all faculty, staff, students and visitors in a way that respects the dignity and independence of people with disabilities. Please contact the course instructor if you require material in an alternate format or if you require any other arrangements to make this course more accessible to you. You may also wish to contact Services for Students with Disabilities (SSD) at 519-661-2147 for any specific question regarding an accommodation.

More information about “Accessibility at Western” is available at: [http://accessibility.uwo.ca](http://accessibility.uwo.ca)

2. **Calendar Description**

2.1 **Course Description:**
To introduce students to the principal concepts and theories in real estate investment trusts (REITs), publicly traded real estate, commercial mortgage-backed securities (CMBS) market and securitization. To apply these concepts to the real world and assess the empirical evidence.

3 lecture hours, 0.5 course

Prerequisite(s): MOS 3311A/B and enrolment in 4th year of BMOS.

2.2 **Senate Regulations**

Senate Regulations state, “unless you have either the requisites for this course or written special permission from your Dean to enroll in it, you will be removed from this course and it will be deleted from your record. This decision may not be appealed. You will receive no adjustment to your fees in the event that you are dropped from a course for failing to have the necessary prerequisites.”

This regulation is in regard to the COURSES required.  
**Students not in BMOS are permitted to enroll in up to 1.0 MOS courses,** per the Academic Timetable.
3. Textbook
The course does not have a required textbook. Required readings are posted on the course website.

4. Course Objectives and Format
The DAN Department of Management and Organizational Studies as a whole draws upon an evidence-based management approach. Evidence-based management is the systematic process of gathering evidence from multiple sources, critically appraising the evidence, and using that evidence in making and evaluating management decisions to improve organizational performance.

4.1 Course objectives
To introduce students to the theoretical underpinnings and quantitative skills in the mortgage market. Topics include:

1. Introduction to the MBS market
2. Bonds (review) and mortgage mechanics
3. Prepayments
4. Defaults
5. Structuring techniques
6. Valuation and interest rates

4.2 Course format
The course is scheduled as a series of lectures and class discussions/practical modelling sessions. Some class time will be set aside for presentations and course administration.

See the course website for the list of topics.

The course is delivered as synchronous online lectures; attendance is required. The online lectures may be recorded, but the instructor reserves the right not to post the recorded lectures online. Technical requirements for the course include a stable internet connection, as well as a functional laptop or computer with zoom, microphone, and a webcam.

5. Learning Outcomes
Upon successful completion of this course students will be able to:

1. Identify the mechanics and simulate the cash-flows that underlie mortgage-backed securities and related financial derivatives such as collateralized debt obligations and credit default swap;
2. Assess and critique relevant pricing models by gathering, analyzing, and modelling with real-life evidence using Excel;
3. Demonstrate effective writing and presentation skills to recommend investment decisions.

6. Evaluation
The course has 3 (three) graded components:

1. Group Assignments=40%
   - Assignment 1 (Due October 20, 2020 at 23:59pm) = 20%
   - Assignment 2 (Due November 24, 2020 at 23:59pm) = 20%
2. Group Term Project (Due: December 8, 2020 at 23:59) = 40%
Writeup = 25%
Zoom presentation = 15%

3. Professionalism/Participation = 20%

Total = 100%

If a student misses any graded components of the course, it is the student’s responsibility to notify the instructor within one week of the scheduled due date. Failure to do this would result in a component grade of 0 (zero) without prior notice. Note that all submissions should be uploaded to Drop Box on OWL.

GROUP ASSIGNMENTS:
Students are expected to form groups of no more than 5 (five) students to work on two assignments/workbooks during the term. The group assignments (and the term project described below) are independent of each other; therefore, students are allowed to form different groups for different group works during the term. The two assignments are mini-modelling exercises, based on Excel, which are geared towards helping students develop analytical and financial modelling skills. See the assignment instructions for details.

The two assignments together form one graded component. Students are required to complete BOTH assignments in order to receive the component grade; failure to do this will lead to a component grade of 0 (zero).

GROUP TERM PROJECT:
Students are expected to form groups of no more than 5 (five) students to work collaboratively on a term project. The term project requires students to pool and securitize residential mortgage loans into various types of mortgage-backed securities. Students need to design the products and price them; their analyses should be written and submitted as a professional report to Drop Box on OWL. Each group will present the project in class at the end of the term. See project instructions for details.

Students need to complete both the project writeup and the presentation in order to receive their project grade. Students who miss the presentation will receive only the writeup portion of the project grade.

Each student is required to submit a peer evaluation of his/her group members when submitting ANY group work of the course (the two group assignments and the term project). The evaluation will not be graded per se, but the instructor reserves the right to use the peer evaluation as a reference for adjusting students’ grades, if necessary. All students in the same group will, by default, receive the same grade for the group as a whole, unless otherwise adjusted based on peer evaluations.

PROFESSIONALISM/PARTICIPATION:
Students are expected to behave professionally in and outside of the “classroom,” especially when interacting with peers and the instructor, either face-to-face, via emails or zoom. All students are, by default, awarded with a grade of 10 (ten) out of 20 (twenty) at the beginning of the school term for their professionalism mark. To earn a grade higher than 10 (ten), students need to be an active member in class, contributing to class discussions and activities. Meanwhile, any conducts and behaviors that are considered as unprofessional will lead to a 1 (one) point deduction from the component grade until ALL 10 (ten) initial points are wiped out. The class, together with the instructor, will define during the first class the terms of reference of what constitute professional conducts and behaviors.

STUDENTS’ RESPONSIBILITIES:
Students are responsible for material covered in the lectures as well as the assigned chapters/sections in the text.
Students are required to complete **ALL** components of this course. There are no exceptions to this. Extra assignments to improve grades will **NOT** be allowed.

**REGRADES:**
If a student wishes to dispute a grade and/or request that an assignment/exam be remarked, they must wait at least two days after receiving the grade before requesting that the grade be changed and/or the assignment/exam be remarked. Students must also provide a written document that outlines: a) the part of the assignment/exam the student wishes to have remarked; and b) a detailed discussion why the grade should be changed and/or the assignment/exam be remarked. This discussion should include course material that supports the student’s reason why the grade should be changed and/or the assignment/exam be remarked. Requests to have grades changed and/or an assignment/exam remarked must be made within two weeks of receiving the grade. The instructor reserves the right to regrade the **entire** project/assignment/exam in addition to the question(s) in dispute. The instructor also reserves the right to adjust the grade **upward or downward** as a result of regrading.

Grades will **NOT** be adjusted on the basis of need. It is important to monitor your performance in the course. Remember: **You** are responsible for your grades in this course.

**LATE PENALTIES:**
Any late submissions will be deducted **10 (ten)%** out of the total component grade per day date, including weekends.

The DAN Department has a grade policy which states that for courses in the 3000-4000 range, the class average must fall between 70% and 77% for all sections of a course taught by the same instructor. In very exceptional circumstances only, class averages outside this range may be approved by the Undergraduate Chair or Chair. Class averages are not grounds for appeal.

7. **Lecture and Examination Schedule**
See the course website.

8. **Student Responsibilities**
Students should familiarize themselves with Western University Senate Regulations, please see: [http://www.uwo.ca/univsec/academic_policies/index.html](http://www.uwo.ca/univsec/academic_policies/index.html).

Material covered in lectures will not always be the same as material covered in the textbook. These two sources should be viewed as complimentary and not redundant. As such, students who want to do well in this course are **strongly encouraged** to attend lectures on a regular basis. Please note that the instructor will not be providing copies of lectures notes or overheads. Therefore, if you miss a lecture, you should try to obtain this material from another student.

8.1 **Respect**
Please act respectfully towards the classroom, the Professor and your fellow students. Acting respectfully means arriving on time, turning off phones, avoiding private discussions during lectures, refraining from viewing non-course material on your laptops, and cleaning up after yourself. Acting respectfully provides a better learning experience for everyone.

Private in-class discussions are distracting to students and the Professor. If other students are distracting your attention from the material, you should ask them to be quiet. If you feel uncomfortable doing this (or the problem persists), please see the instructor.
Late arrivals are also distracting. Please try to arrive on time for classes.

8.2 **No Recording of Classes**  
Students are **not** permitted to record any portion of a class, audio or video, without the prior written permission of the professor.

8.3 **Copyright Notice**  
Lectures and course materials, including power point presentations, outlines, and similar materials, are protected by copyright. You may take notes and make copies of course materials for your own educational use. You may **not** record lectures, reproduce (or allow others to reproduce), post or distribute lecture notes, wiki material, and other course materials publicly and/or for commercial purposes without my written consent.

9. **Exam Policies**  
- Have student identification ready.
- Nothing is to be on/at one's desk during an exam, except your computer and any approved materials
- No other browsers or programs may be open while an exam is in progress.
- Students may be required to use ProctorTrack or other proctoring software.
- To ensure fairness to all students, questions will not be answered during exams.

10. **E-mail Policies**  
The following policies apply to all emails between students and the Professor. Please respect the fact that the Professor receives hundreds of emails from students and must deal with those emails in a fair and organized manner. Unacceptable emails will receive a reply saying only “Please see Email Policies on the course outline”.

10.1 **UWO.CA Email Addresses Only**  
For privacy reasons, students must use their Western email accounts to contact the Professor. The Professor will not respond to emails from non-uwo.ca addresses (e.g. hotmail.com, gmail.com, etc.).

10.2 **Subject Line Must Include Course and Section Number**  
The subject line of emails must contain the name or number of the course, and the section number in which the student is enrolled. The Professor teaches different courses and sections and cannot properly respond to questions if he does not know which course or section you are enrolled in.

10.3 **Acceptable Emails**  
- questions about the course content or materials
- asking to set up an appointment to ask questions or review an exam
- notification of illness or other special circumstances
- providing constructive comments or feedback about the course

10.4 **Unacceptable Emails**  
- questions that may be answered on OWL or on this course outline
- asking when grades will be posted
- asking what grade a student received
- asking where or when an exam is scheduled or the material covered on an exam
- requests for grade increases, extra assignments, or reweighting of course components
11. Attendance
It is expected that students will attend all synchronous lectures. The professor will not provide access to the lecture after it has been presented. Students are encouraged to obtain missed lecture notes from a fellow student.

11.1 Short Absences.
If you miss a class due to minor illness or other problems, check your course outlines for information regarding attendance requirements and make sure you are not missing a test or exam. Cover any readings and arrange to borrow the missed lectures notes from a classmate.

11.2 Extended Absences.
If you are absent more than approximately two weeks or if you get too far behind to catch up, you should consider reducing your workload by dropping one or more courses. The Academic Counsellors can help you to consider the alternatives. At your request, they can also keep your instructors informed about your difficulties.

12. Grade Fairness
Fairness requires that all students be treated equally and be evaluated using the criteria set out in this course outline. The evaluation criteria are based on actual achievement and not on how hard a student has tried.

Claims by students of an excellent academic history, good attendance record, need to obtain or maintain a scholarship, desire to be admitted to Ivey or graduate school, or other personal issues, cannot be used to justify a higher grade in the course or a reweighting of course components. There is no extra work or assignments available for extra credit or to “make up” for a course component that was missed or performed poorly.

13. Posting of Grades
Midterm exam grades will be posted on OWL once the grades are available. Final exam grades and final course grades are not posted on OWL and are available once they have been posted by the Registrar under “Academic Summary” at the Student Centre website.

14. University Policy Regarding Illness

14.1 Illness
For details on University Policy and student responsibilities go to:
https://www.uwo.ca/univsec/pdf/academic_policies/appeals/Academic_Consideration_for_absences.pdf

The current Illness Policy is available here (subject to change):
https://dan.uwo.ca/undergraduate/course_information/IllnessPolicy.pdf

14.2 Make Up Examinations
The student must write a make-up exam if the regularly scheduled exam is missed for reasons for which adequate documentation is received by the instructor (this documentation must be supplied by the Academic Counseling office).

The date and time of the make-up examination will be set by the instructor, who will communicate the date to the student.

If a student is unable to meet the scheduled make-up as agreed, then the student is responsible for obtaining new accommodations from Academic Counselling, and seeking a new make-up date with the instructor within a reasonable time frame.
15. University Policy on Cheating and Academic Misconduct

Students are responsible for understanding the nature of and avoiding the occurrence of plagiarism and other academic offenses. Students are urged to read the section on Scholastic Offenses in the Academic Calendar. Note that such offenses include plagiarism, cheating on an examination, submitting false or fraudulent assignments or credentials, impersonating a candidate, or submitting for credit in any course without the knowledge and approval of the instructor to whom it is submitted, any academic work for which credit has previously been obtained or is being sought in another course in the University or elsewhere. If you are in doubt about whether what you are doing is inappropriate, consult your instructor. A claim that "you didn't know it was wrong" will not be accepted as an excuse.

A copy of guidelines about how to avoid cheating can be obtained from the office of the Ombudsperson, Room 3135 WSSB, (519) 661-3573, ombuds@uwo.ca.

Cheating on exams will not be tolerated; students are referred to the university policy on scholastic offenses. Looking at the test of another student, allowing another student to view your exam, or obtaining information about a test in advance are all examples of cheating.

Students found cheating will receive a zero (0%) on that exam. A number of safeguards will be employed to discourage cheating. For example, examination supervisors (proctors) of the tests may ask students to move to another seat during the exam, cover their paper, avert their eyes from other students' papers, remove baseball caps, etc. This is not meant as a personal affront nor as an accusation of cheating, rather as vigilant attempts at proctoring.

The penalties for a student guilty of a scholastic offense include refusal of a passing grade in the assignment, refusal of a passing grade in the course, suspension from the University, and expulsion from the University.

16. Procedures For Appealing Academic Evaluations

1. In the first instance, all appeals of a grade must be made to the course instructor (informal consultation).
2. If the student is not satisfied with the decision of the course instructor, a written appeal must be sent to the Undergraduate Chair: Student Affairs of the Department of Management and Organizational Studies.
3. If the response of the Undergraduate Chair is considered unsatisfactory to the student, he/she may then appeal to the Dean of the Faculty in which the course of program was taken.
4. Only after receiving a final decision from the Dean may a student appeal to the Senate Review Board Academic. A Guide to Appeals is available from the Ombudsperson's Office.

17. Support Services

17.1 Support Services

The Registrar's office can be accessed for Student Support Services at http://www.registrar.uwo.ca
Student Support Services (including the services provided by the USC listed here) can be reached at: http://westernusc.ca/your-services/
Student Development Services can be reached at: http://www.sdc.uwo.ca/
Students who are in emotional/mental distress should refer to Health and Wellness at Western University: https://www.uwo.ca/health/ for a complete list of options about how to obtain help.

17.2 Academic Concerns.

If you are in academic difficulty, it is strongly recommended that you see your academic counsellor.